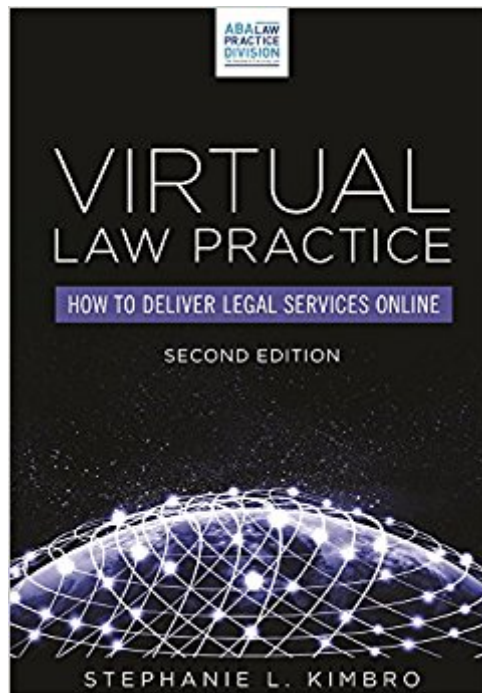




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Virtual Law Practice: How To Deliver Legal Services Online



Synopsis

The Internet has made it easier for potential clients to find legal services. Virtual law firms have revolutionized the delivery of legal services, lowering costs as well as evening the playing field. Whether you are a large law firm or a solo practitioner, there are business models of delivering legal services online that can bring your law practice up to speed with the 21st century legal marketplace. What are you doing to stay competitive? Do you have the know-how to responsibly incorporate technology and online delivery into your existing law firm? The revised and updated Virtual Law Practice is the one resource you need to take advantage of this fast-growing market. This book will help you:

- Identify and develop a law firm business model for the online delivery of legal services
- Successfully set up and manage a virtual law firm
- Increase law firm revenue by responsibly implementing the delivery of online legal services
- Make use of the latest technology
- Create a successful marketing strategy for the delivery of legal services online
- Understand state ethics and advisory opinions
- Find more flexibility and work/life balance in the legal profession

Stephanie Kimbro's practical guide also provides case studies of law firms that successfully integrate virtual law practice into their traditional business models along with client scenarios to show how web-based technology may be used by legal professionals to work with online clients and avoid malpractice risks.

Book Information

Paperback: 352 pages

Publisher: American Bar Association; 2 edition (July 7, 2015)

Language: English

ISBN-10: 1634250346

ISBN-13: 978-1634250344

Product Dimensions: 7.1 x 0.7 x 10 inches

Shipping Weight: 1.4 pounds (View shipping rates and policies)

Average Customer Review: 2.0 out of 5 stars [See all reviews](#) (1 customer review)

Best Sellers Rank: #1,086,503 in Books (See Top 100 in Books) #52 in [Books > Law > Law Practice > Legal Services](#) #98 in [Books > Law > Law Practice > Law Office Education](#) #180 in [Books > Law > Legal Theory & Systems > Science & Technology](#)

Customer Reviews

Interesting ideas. Poorly written/edited. Suggest read a sample page before buying. Ms. Kimbro, please go back to the drawing board and come back with a product worthy of your genius.

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